

Sending E-mail Campaigns

E-mail campaigns are an inexpensive way to advertise your business. <u>Click here</u> to learn about topics such as scheduling, spam, opting in, blasts, white listing, pixels and launches. This e-mail lingo may be new for you, but not to worry, we've laid this out nice and easy!

Managing Your E-mail Address Book

Your e-mail address book can be more useful than just collecting contact information. <u>Click here</u> for helpful tips to keep you organized.

CAN-SPAM Act

It's important to be compliant when sending e-mail campaigns. Rules have been set by the Federal Trade Commission to protect consumers, and breaking those rules could be costly. Violators may face penalties of up to \$16,000 per each separate e-mail! It sounds scary, but compliance is rather simple. Following is a list of the main requirements set by the FTC. For detailed information regarding each of these items, in addition to complete coverage of the CAN-SPAM Act, visit the <u>Federal Trade Commission Website</u>.

- 1. Don't use false or misleading header information.
- 2. Don't use deceptive subject lines.
- 3. Identify the message as an advertisement.
- 4. Tell recipients where you are located.
- 5. Tell recipients how to opt out of receiving future e-mail from you.
- 6. Honor opt-out requests promptly.
- 7. Monitor what others are doing on your behalf.

